

American Society of Regional Anesthesia and Pain Medicine

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Scientific/Education Planning Committee

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Negotiation - Business Leader Faculty[®]



Mark Hancock, BBA- Marketing, teaches financial classes and serves as a coach for Corporate Learning Solutions, and brings years of senior-level financial management experience to Lake Forest. He is the founder of The Glenmore Group, an executive coaching and business consultancy. He also serves as an independent Director of PNC Funds and PNC Advantage Funds. Mark was Managing Director of the US Mutual Fund Business and the Intermediary Wealth Management Business of Goldman Sachs. His responsibilities included distribution, marketing, strategy, training, product development, product management, client service, technology and HR. Previously, Mark served in senior roles at Mellon/Dreyfus Institutional, working

with Fortune 500 companies and intermediaries. Mark has provided services to various organizations, including Goldman's analyst/associate orientation program, the Chicago Women's Network, and various diversity programs. He has also frequently led development sessions on personal financial responsibility, principles of negotiation, career development, "managing up," and acting as an entrepreneur within the corporate environment. Mark received his BA from the Tippie School of Business at the University of lowa.

Finance - Business Leader Faculty®



Julie Hupp, MBA, is a Certified Financial Planner and business owner, bringing over 20 years of financial experience to Lake Forest Graduate School of Management, where she teaches courses in investments and entrepreneurial finance. Julie is the president of Aspire Planning Group, a company she founded in 2014, where she leads a team of people focused on helping clients achieve long-term financial goals through comprehensive financial planning and investment management. She has grown her business from zero revenue to \$600,000, with assets under management of \$70 million. Prior to starting her own business, Julie held auditing, finance and business development roles at Waddell & Reed, Baxter Pharmaceuticals and TAP Pharmaceuticals. She is also

the founder and director of Twelve Oaks Foundation, whose mission is to provide a resource that will help defray the cost of sports and community programs for children of families suffering financial hardship. Julie received her MSM from Northwestern University and her BS in Accounting from the University of Illinois.

Human Resources - Business Leader Faculty[®]



Malinda Carter, M.S. Labor & HR; teaches Human Resource Management at Lake Forest Graduate School of Management. She is currently the Executive Director of Human Resources at Joliet Junior College. Her many years of multiindustry experience enables her to apply human resources strategy, leadership, and core HR skills in various organizational settings. Malinda's experience includes developing and coaching leaders; designing and delivering training; creating compensation strategies that align with business mission and values; organizational design and restructuring; improving diversity and inclusion; strategic alignment of HR goals with organizational goals; and using change management principles to drive change and increase the success of

organizational initiatives. Malinda holds a master's degree in labor and human resources from The Ohio State University and a bachelor's degree in labor and industrial relations from Pennsylvania State University. She is a certified SHRM Senior Certified Professional, and a Senior Professional in Human Resources.

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Advancing the science and practice of regional anesthesiology and pain medicine to improve patient outcomes through research, education, and advocacy

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